



Dennis W. Elsenbeck

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Mr. Elsenbeck provides consulting services on a broad range of energy-related opportunities encompassing a forward view of supply, distribution and demand options. In his leadership role with a major U.S. utility for nearly 30 years, he brings to Phillips Lytle insight, analytics and business perspectives on long-term policies and the economic landscape. He assists clients with due diligence and regulatory compliance on energy transactions; regulatory counseling involving Public Service Commission proceedings; energy procurement and utility negotiations involving government entities and municipalities; procurement consulting regarding the reduction of energy costs and review of economic incentives; market driven integrated resource planning, and identifying commercial and technical issues associated with energy-related opportunities. Mr. Elsenbeck helps clients move critical energy projects forward by providing creative solutions and overcoming project challenges. He works to develop the voice of the consumer in energy policy and bill impacts as sustainability becomes a focus of energy policy. Mr. Elsenbeck collaborates with clients in shaping the “utility of the future.”

Mr. Elsenbeck is a well-recognized expert in the energy field and is a highly sought-after lecturer on a variety of topics across the U.S.

HONORS & AWARDS

- *Buffalo Business First*, Power 250 List, Ranked #85, 2017
- Leadership Buffalo, Annual Service Award, 2012
- Buffalo Engineering Awareness for Minorities (BEAM), Annual Recognition, 2012
- UB Engineering Alumni Association (UB EAA), “Engineer of the Year,” 2011
- University at Buffalo Alumni Community Leadership Medal Recipient, 2010
- Niagara Mohawk Career Development Award, 1993, 1995, 1997
- Amherst Chamber of Commerce, Appreciation Award

EDUCATION

- University at Buffalo School of Engineering and Applied Sciences, MEng, 1996
- University of Rochester, M.B.A., 1992
- State University of New York Polytechnic Institute, B.S., Industrial Engineering Technology, 1987

PROFESSIONAL ASSOCIATIONS

- Buffalo Niagara Partnership
 - Executive Board Member
 - Energy Policy Group Lead

SPEAKING ENGAGEMENTS

- Presenter, “Distributed Energy Resources: How did we get here and where are we going?,” Air and Waste Management Association Eastern New York Chapter Lunch Meeting, October 2018
- Thomas F. Puchner and Dennis W. Elsenbeck to Speak at Air and Waste Management Association Eastern New York Chapter Lunch Meeting
- Panelist, “How Energy Infrastructure Can Further Rochester Economic Development,” *Rochester Business Journal* State of the Region Breakfast, June 2018
- Panelist, “How Will Energy Infrastructure Advance Albany Economic Development?” *Albany Business Review* State of the Region Breakfast, June 2018
- Speaker, “Economic and Environmental Sustainability – A Market-Driven Perspective,” Western New York Sustainable Business Roundtable, May 2018
- Panelist, “Are Environmental Issues Inherently Linked to New York’s Energy Policy? – NYS Energy Goals (REV, CES, RGGI),” The Business Council’s 2017 Annual Environment Conference, November 2017
- Moderator “Distributed Energy Resources: How Did We Get Here & Where Are We Going?,” Phillips Lytle Energy Consulting Seminar, November 2017
- Panelist, “What I Know Now That I Wish I Had Known in Graduate School,” New Graduate Student Professionalism Orientation, University at Buffalo School of Engineering and Applied Sciences, August 2017

PRESENT ACTIVITIES

- United Way of Buffalo and Erie County, Advisory Council
- Buffalo Urban Development Corporation (BUDC), Board Member
- Emerging Cleantech Opportunity (ECO) Incubator, Advisory Board, Member
- VDER Working Group, Member
- Erie Community College Foundation, Board Member
- University at Buffalo School of Engineering and Applied Sciences, Dean’s Council, Member, Former Chairman
- Innovation, Creativity and Entrepreneurship (ICE), Advisory Council, Member
- Employ Buffalo Niagara, Executive Committee, Member
- Greater Rochester Enterprise, Investor Representative

PAST ACTIVITIES

- Amherst Chamber of Commerce, Three-Year Chairman
- Erie County Industrial Development Agency (ECIDA), Board Member
- Invest Buffalo Niagara, Steering Committee
- United Way of Buffalo and Erie County, Campaign Chairman

PRESENTATIONS

- “Leveraging Market Input in Energy Policy,” Air and Waste Management Association, January 2017

- “Defining Reforming the Energy Vision (REV) and the Clean Energy Standard (CES),” The Business Council of New York State’s 2016 Annual Environment Conference, November 2016
- “Utility Perspective of NY Prize,” Niagara 2016 Symposium on Microgrids, October 2016
- “Neighborhood Solar in Low Income Communities,” Sustainable Development & Collaborative Governance Conference, September 2016
- “Distributed System Platform (DSP) Demonstration on the Buffalo Niagara Medical Campus,” NREL What’s a Watt Global Panel, August 2016
- “Introduction of the Distributed System Implementation Plan (DSIP),” National Grid Stakeholder Engagement Summit, July 2016
- “Strategic Energy Planning for Market Integration on the Buffalo Niagara Medical Campus,” National Town Hall Meeting, July 2016
- “Market Engagement; Designing for Smart,” Smart City Forum, July 2016
- “Reforming the Energy Vision and Regional Economic Development Opportunity,” North Country Alliance Annual Meeting, June 2016
- “The Democratization of Energy: Climate Change, Renewables and the American Dream, The Business Council of New York State, June 2016
- “Reforming the Energy Vision and the Integrated Transmission Grid,” Advanced Energy Center (AERTC) Conference, April 2016
- “Integrated Resource Planning with Market Engagement,” Symposium on Energy in the 21st Century, April 2016
- “Integrating Microgrids in Today’s Utility Structure,” Microgrid Market Summit East, March 2016
- “Workforce Pipeline: STEM in the Classroom,” Western New York Physics Teachers Alliance, February 2016
- “South Buffalo Infrastructure Study; Defining Energy Systems of Tomorrow, Today,” February 2016
- “River Bend/South Buffalo Infrastructure Survey,” Buffalo Niagara Partnership Annual Meeting, June 2015
- “Integrated Resource Planning in the Utility of the Future,” E-Week National Society of Professional Engineers, February 2015
- “Hidden Hurdles to Innovation Reality,” American Society of Mechanical Engineers, August 2014
- “Buffalo Niagara Medical Campus; an Energy Catalyst,” New York State Society of Professional Engineers, Erie-Niagara Chapter, December 2012
- “Energy Outlook and the Wholesale Market,” Greater Niagara Manufacturing Association, April 2006