The highest level of client service. It’s all we practice.

At Phillips Lytle, we know only one approach to client service. It’s practiced by every one of our attorneys in each of our nine offices. It’s why we’ve been doing what we do for more than 185 years. It’s ingrained in who we are. It’s The Phillips Lytle Way.

We’re fully dedicated to our clients and our work on their behalf. We learn how each defines success, and then help identify how to get there. We learn all there is to know about a client’s business and industry, formulating strategies aimed at the best decisions that fit within defined goals. And we prove our worth as go-to members of the team at every turn.

We take great pride in working this way for clients who are among the top companies in the country – some of whom are on the FORTUNE 500 and FORTUNE Global 500 lists. We are proud of our relationships with start-up companies, entrepreneurs and family-run businesses that shape the business climate and create jobs in our communities.

When Phillips Lytle was founded in 1834 as a one-man office, Orsamus H. Marshall couldn’t have imagined that what he started would result in a law firm of regional and national prestige. Recognition by The Best Lawyers in America®, U.S. News – Best Lawyers®, Super Lawyers and Chambers USA didn’t happen by chance. It was bestowed on us through the glowing feedback gained from our satisfied clients and peers.

While we’ve grown and evolved during our 185-year history, we’ve always held fast to the principles upon which our firm was founded, “Accept great trusts and responsibilities and fulfill them with the utmost skill and fidelity.” Our growth has only made us more ready and able to better aid clients from coast to coast and around the globe – from an office in Canada to provide cross-border expertise, to one in DC focusing on international business and political matters.

HISTORY

We are proud of our firm’s rich heritage. Established in 1834, Phillips Lytle has had a distinguished roster of attorneys, including a U.S. president (Grover Cleveland), a governor, a mayor, cabinet members, justices of the Supreme Court, county judges, members of the assembly and state legislators. And while times have certainly changed, Phillips Lytle’s commitment to our clients has remained strong throughout the decades.

Phillips Lytle provides representation to some of America’s best companies and global financial institutions with complex litigation, high-end disputes or transactions, and sophisticated commercial banking and lending matters.

PHILOSOPHY

At Phillips Lytle, we’ve always aimed to be a truly client-focused law firm. This means pooling legal expertise from our multiple practice areas and industry teams on a case-by-case basis in order to meet the specific needs of a client. This cross-disciplinary approach enables us to tailor our resources to a client’s exact situation, rather than limit their options and chance for success.

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ABOUT US

This is what makes us a full-service law firm. It’s more than offering a complete menu of practice areas. It’s fully servicing the client’s needs by marshaling various attorneys with the right mix of expertise into a collaborative, customized team. This is what we believe. And this is what has garnered success for us and client after client for 180 years.

PARTNER ORGANIZATIONS

An important part of our practice is the strong relationships we have developed with industry and business advocacy groups. Our attorneys are proud of the commitments they have made in furthering these organizations’ efforts. The wealth of information that is gathered from these impressive groups is shared with our clients to provide insight into their industries and their businesses.

- Albany-Colonie Regional Chamber of Commerce
- American College of Bankruptcy
- American Health Lawyers Association
- American Immigration Lawyers Association
- Association to Invest In the USA (IIUSA)
- Bar Association of Erie County
- Buffalo Niagara Partnership
- Builders Exchange of Rochester
- Business Council of New York State, Inc.
- Center For Economic Growth
- Communitech
- Construction Exchange of Buffalo & Western New York, Inc.
- Consulate General of Canada in New York
- Defense Research Institute
- Equipment Leasing and Finance Association
- Filipino American Lawyers Association of New York
- Greater Kitchener Waterloo Chamber of Commerce
- Greater Rochester Association for Women Attorneys
- Greater Rochester Enterprise
- Historical Society of the New York Courts
- Independent Oil and Gas Association of New York
- International Technology Law Association
- Invest Buffalo Niagara
- LawExchange International
- Litigation Counsel of America
- Monroe County Bar Association
- Nassau County Bar Association
- National Association of College and University Attorneys
- National Futures Association
- National Asian Pacific Bar Association
- National Minority Bar Association
- New York City Bar Association
- New York State Association for Affordable Housing
- New York State Economic Development Council
- New York State Wireless Association
- New York Tech Loop
- Northern Virginia Technology Council
- Rochester Business Alliance
- Rochester Downtown Development Corporation
- South Asian Bar Association
- The Wireless Infrastructure Association (WIA)
- World Trade Center Buffalo Niagara

DIVERSITY

One of the core values of Phillips Lytle is our commitment to foster an inclusive environment where all individuals succeed professionally and contribute to our communities. We believe that what we offer our clients is enhanced by contributions from diverse sources. The extent of our commitment to this core value is reflected in numerous ongoing activities that take place across the firm.

COMMUNITY LEADERSHIP

Doing our part. At Phillips Lytle, it’s not just an ideal – it’s a philosophy. We believe it’s our duty to make our community a better place to live for everyone. That’s why Phillips Lytle takes an active role in leading, sponsoring and supporting professional, civic and charitable organizations. Through the years, we’ve made financial commitments to more than 400 local and national organizations. Our attorneys are active on more than 250 boards, and are encouraged to take on pro bono work. And we will continue to make community leadership a priority for many years to come.

PRACTICE AREAS

At Phillips Lytle, we pride ourselves on being a multi-faceted law firm – strong in a wide range of practice areas and nimble enough to meet and exceed all of our clients’ expectations. Below are our various practice areas and areas of expertise.

Banking & Financial Services
- Acquisition Financing
- Affordable Housing/Tax Credit Financing
- Asset-Based Lending
- Capital Market Transactions
- Commercial Mortgage Loans
- Construction Loans
- Cross-Border Financing
- Loan Restructurings and Workouts
- Purchase, Sale, Servicing and Securitization of Assets
- Small Business Loans
- Syndications and Participations
- Trade Finance

Bankruptcy & Creditors’ Rights

Class Action

Commercial Litigation
- Auto Dealership Foreclosure
- Breach of Contract
- Business Torts
- Concessions Law
- Consumer Finance Defense Litigation
- E-Discovery & Digital Forensics
- ERISA
- Franchise and Distributorship Relations
- Fraud/RICO
- Health Care Litigation
- Lender Liability Litigation
- Machinery/Technology Warranties
- Professional Liability
- Real Estate Litigation
- Securities Litigation
- Shareholder/Member/Partnership Disputes
- Technology & Internet Law
- Trade Practices/Antitrust
- Workplace Fraud/Unfair Competition

Community Association Law

Corporate

Crisis Response & Management

Data Security & Data Privacy Law

Education
- Campus Accountability

Employee Benefits & Executive Compensation

Energy Law

Environmental Law
- Brownfields & Brownfield Redevelopment
- Contaminated Sediment Management
- Environment Litigation
- Land Use & Zoning
- Regulatory
- SEQRA/Environmental Impact Review
- Transactional Due Diligence

Family Wealth Planning

Food

Franchise

Government Contracts

Government Operations

Health Care Law

Immigration
- B-1 Business Visitors
- E-1 and E-2 Treaty Visas
- EB-5 Investor Program
- H-1B Specialty Occupation
- L-1 Intracompany Transfer
- TN Work Permit under NAFTA

Insurance Coverage

Intellectual Property

International
- Canadian Cross Border
- Customs & International Trade
- Export Controls & Economic Sanctions

Labor & Employment
- Advice and Counseling
- Affirmative Action
- Alternative Dispute Resolution
- Background Checks
- Employment Litigation
- I-9 Compliance and Enforcement
- Labor Relations Law
- Social Media
- Training Programs/Risk Management
- Wage and Hour and Class Action
- Workplace Fraud/Unfair Competition
- Workplace Health and Safety (OSHA)

Litigation
- Appellate
- Construction Litigation
Manufacturing
- Steel and Specialty Metals

Mergers & Acquisitions

Nanotechnology

Not-For-Profit

Optics, Photonics and Imaging

Personal Injury Defense Litigation
- Premises Liability
- Vehicle Accidents
- Workplace Accidents
- Wrongful Death

Product Liability and Mass Tort Litigation
- Asbestos
- Chemical Exposure/Toxic Torts
- Consumer Products
- Pharmaceutical Defense Litigation

Project Development

Public Finance

Real Estate
- Acquisitions & Dispositions
- Commercial Leasing
- Condominiums/Home Owners Associations/Co-Ops
- Opportunity Zones
- Real Estate Development
- Real Estate Finance
- Real Estate Litigation and Workouts
- Real Property Tax Foreclosure
- Title Insurance

Securities

Startups

Tax

Telecommunications Law

Venture Capital & Technology

White Collar Criminal Defense & Government Investigations
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<td>Omni Plaza</td>
<td>30 South Pearl Street</td>
<td>Albany</td>
<td>NY</td>
<td>12207-1537</td>
<td>(518) 472-1224</td>
<td>(518) 472-1227</td>
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<td>Buffalo</td>
<td>One Canalside</td>
<td>125 Main Street</td>
<td>Buffalo</td>
<td>NY</td>
<td>14203-2887</td>
<td>(716) 847-8400</td>
<td>(716) 852-6100</td>
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<tr>
<td>Canada</td>
<td>The Communitech Hub</td>
<td>151 Charles Street West Suite 100, The Tannery</td>
<td>Kitchener</td>
<td>Ontario</td>
<td>N2G 1H6</td>
<td>(519) 570-4800</td>
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<td>Chautauqua</td>
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<td>Jamestown</td>
<td>NY</td>
<td>14701-4907</td>
<td>(716) 664-3906</td>
<td>(716) 664-4230</td>
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<td>Cleveland, OH</td>
<td>One Cleveland Center</td>
<td>1375 E. 9th Street 30th Floor</td>
<td>Cleveland</td>
<td>OH</td>
<td>44114-1797</td>
<td>(216) 928-3474</td>
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<tr>
<td>Garden City</td>
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<td>Suite 390</td>
<td>Garden City</td>
<td>NY</td>
<td>11530-1629</td>
<td>(516) 742-5201</td>
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<tr>
<td>New York City</td>
<td>340 Madison Ave 17th Floor</td>
<td>New York, NY</td>
<td>10173-1922</td>
<td></td>
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<td>(212) 759-4888</td>
<td>(212) 308-9079</td>
</tr>
<tr>
<td>Washington, DC</td>
<td>1101 Pennsylvania Avenue NW</td>
<td>Suite 300</td>
<td>Washington</td>
<td>DC</td>
<td>20004-2514</td>
<td>(202) 617-2700</td>
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