

Phillips Lytle to Host Virtual *Buffalo Business First* State of the Region Event

September 30, 2020

Phillips Lytle to Host Virtual *Buffalo Business First* State of the Region Event “The Real Estate Market in 2020 and Beyond: In the Midst of COVID-19”

Buffalo, N.Y. - Phillips Lytle LLP will host the Virtual *Buffalo Business First* State of the Region Event titled, “The Real Estate Market in 2020 and Beyond: In the Midst of COVID-19.” The event will take place on Wednesday, September 30th at 1:00 p.m. via Go To Meeting. Phillips Lytle Partner and Real Estate Development Team Leader **Adam S. Walters** will moderate the panel discussion.

This panel will discuss the state of the local real estate market in the midst of the COVID-19 pandemic and its long- and short-term impacts on real estate development. Join us to hear from industry leaders on a broad range of topics:

- Deal development insights and pipeline
- Addressing the impact of telecommuting and e-commerce on office and retail space demand
- Creditworthiness/deal risk in the new reality
- What economic development will look like in 2021 and beyond
- Evolution of public meetings and the entitlement process

Panelists:

- Christian Campos - President, TM Montante Development
- **Kimberly R. Nason** - Partner, Phillips Lytle LLP
- Russell Gentner - Senior Vice President, KeyBank, Real Estate Capital
- Brandye Merriweather - Vice President, Downtown Development, Buffalo Urban Development Corporation

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